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Pictured are Delta Brothers distributing and lighting candles at the campus vigil on September 12.

911: APO Responds to an American Tragedy

After seeing the tragic events of September 11th unfold before them on television, the Brothers of Delta Chapter at Auburn University went into immediate action, contacting their local American Red Cross to find out what they could do to help. They went to the Auburn Student Government Association on campus to offer their ideas and assistance. They spent most of that Tuesday night preparing yellow ribbons that would be distributed on campus. Then on the evening of September 12 the Chapter held a candlelight vigil on campus attracting the university community as well as the Auburn community. The Chapter collected blankets, clothing, toys, and donations for the disaster relief effort.

In Memory...

The Fraternity lost two Brothers in the tragic events that occurred on September 11. Shawn Bowman was an Alumnus of Alpha Delta Eta Chapter at the University of Albany, Albany New York. Doug Ketcham was an Alumnus of Theta Chapter at the University of Virginia. Both Brothers worked on the 101st floor of the north tower at the World Trade Center. May they rest in peace.

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PRESIDENT'S MESSAGE

BY JACK A. MCKENZIE, NATIONAL PRESIDENT

Promises to keep



Central to Alpha Phi Omega's reason for being are two promises made by a young naval ensign during the First World War. Frank Reed Horton promised that if he survived that conflict he would (1) "help young people get the right start in life by holding up before them a 'standard of manhood' that would withstand the test of time" and (2) "try to help the nations of the world settle their differences in a more sensible and legal manner than by war."

Horton not only kept his promises, he found a way to perpetuate them. He created Alpha Phi Omega as a means to instill in young people those standards and principles that can lead to a better, more peaceful world. Through Alpha Phi Omega, Horton's promises are extended from one generation to the next.

September 11, 2001, was a violent reminder that it is now up to our generation to keep the promises.

In the wake of the terrible events of September 11th, APO Chapters all across this great land (and our Brothers and Sisters in other lands) immediately responded to be of service to our nation, to the injured and to each other. I have never been more proud to be a member of Alpha Phi Omega than during these troubled times.

Thank you for doing so much, so quickly, so well.

Proud, yes; but not surprised. For 76 years, Alpha Phi Omega has kept its promises. We respond well in a crisis because for us Leadership, Friendship and Service are a daily way of life.

Frank Reed Horton made his promises during the First World War; in our world, "a different kind of war" is under way, a long battle against terrorism that we are told is being fought as much with money, intelligence and special forces as with missiles, tanks and armies. The future seems less certain today than it did on September 10th.

But there is one thing of which I am absolutely certain: Alpha Phi Omega will remain true to its purposes. We will continue to live by the highest standards and to promote peace and good will, at home and abroad.

We will not give in to anger, hatred or intolerance. We're too busy for that. We have promises to keep.

All the best in LF&S,

Alpha Phi Omega joins the rest of our nation and the world in expressing shock and grief over the unprecedented terrorist attacks on America's military and financial centers on September 11, 2001, and wishes to convey deepest sympathies to the victims of these senseless acts and to their families. In this issue you will see the service rendered by our chapters, alumni associations and members in the aftermath of the tragedy.

Letters to the Editor

Patrick Burke, Alpha Phi Omega National Executive Director and Torch & Trefoil Editor, welcomes your thoughts and comments.

MAIL TO: T&T Editor,
14901 E. 42nd St., Independence, MO 64055,
FAX: (816)373-5975, E-MAIL: Executive.Director@apo.org

Dear Editor:

We are very proud of all the chapters who have collected books for the International Service Book Drive. The regional project coordinators – who've worked tirelessly to make this project a success in each region – tell us that we've far exceeded the goal of collecting one book per active Brother! And, APO-Philippines Brothers (Alumni Council of North America) have collected the books and are shipping them to the Philippines where needy children will benefit from them. This project has been a wonderful way of continuing the celebration of APO-USA's 75th anniversary and the 50th anniversary of APO-Philippines.

*Carla Moran
Theta Zeta '90*

*George Kober
Alpha Phi '87/Alpha Psi '91*

*International Service Project
Co-Chairs*

This International Service Project will continue this school year at all our Regional Conferences. We will present an update on the project in the next issue of the *T&T* and those individuals and alumni chapters that have participated. – Editor

Dear Editor:

I am writing to express my pride in the service and leadership shown by our

chapters in responding to the events of September 11th, and specifically Delta Rho Chapter, which is on the campus of Rutgers, The State University of New Jersey. This Chapter responded quickly by volunteering in New Jersey and New York. In addition to working to load trucks with relief supplies, they met with campus leaders to discuss coordination of service projects around campus. When help is needed, Alpha Phi Omega is there!

*Lisa Covi, Kappa '81
Faculty Advisor
Delta Rho Chapter*

the world would be a better place.

What struck me more than the service that was done for the people in New York, though, were the efforts made to help people closer to home with the grieving process. Candlelight memorials, coordinated moments of silence, and prayer vigils were held at campuses all over the country with the help of Alpha Phi Omega. What happened on September 11th happened to all of us, affected all of us, and the fact that this organization is helping to heal those wounds makes me even more proud to be a brother.

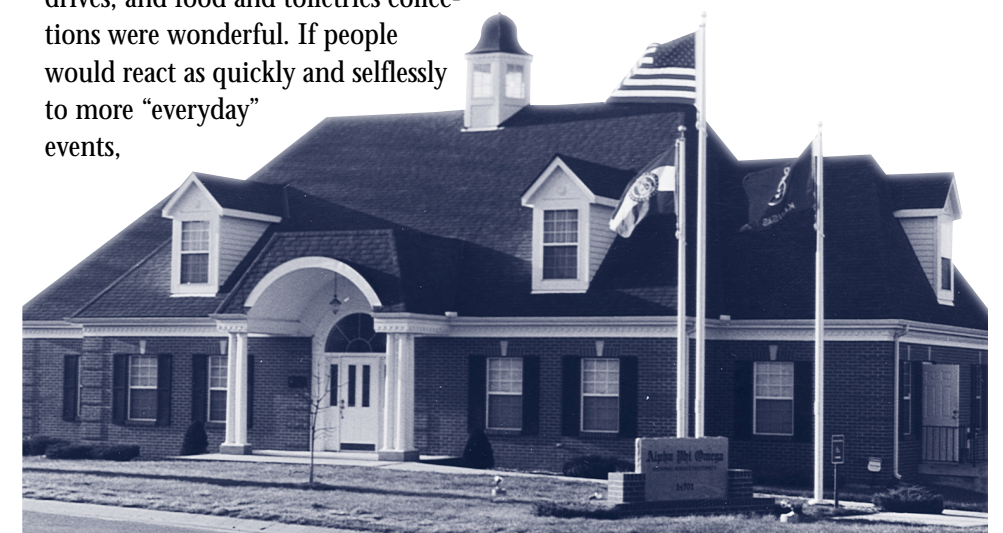
*Amy Masters
Delta Theta '95
Region V Service Chair
National Service Week Co-Chair*

Dear Editor:

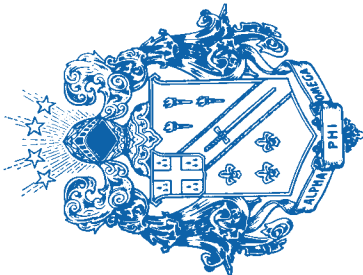
I would like to thank all the chapters who acted so quickly to respond to the needs created by the events on September 11th. I subscribe to the APO-L list serve. The stories Chapters submitted about fundraising, blood drives, and food and toiletries collections were wonderful. If people would react as quickly and selflessly to more "everyday" events,

WE'RE LISTENING

We love to hear from our readers. Send us your comments, your suggestions, and your ideas furthering the goals of Alpha Phi Omega.



CHAPTERS



In this issue we reflect on the tragedy of September 11, 2001, not for those of us here today, but rather for those Brothers who will come after us. We want them to know of this terrible tragedy and what our Chapters and Alumni did in Leadership, Friendship and Service for our Nation. You will see a few photos of service rendered by our Chapters and we will include more in future issues as Chapters submit photos and service projects relating to September 11, 2001. See a listing of chapter service projects on pages 8 and 9 and our web site; www.apo.org.

ALPHA DELTA NU Embry-Riddle Aeronautical University Daytona Beach, Florida

Chapter members participated in a Teeter-Tot-A-Thon being held by the Chapter on the Embry-Riddle campus to raise money for the benefit of the widows and children of police and firefighters of New York City. The 48 hour event raised \$500.



GAMMA ZETA Georgia Institute of Technology Atlanta, GA

The Chapter began planning a service project to aid in the 911 disaster the day after the attacks. They distributed buttons and yellow ribbons (following Delta's idea) for any donation a person could give. All donations collected went to the Red Cross Relief Fund. The buttons read: "I Support America" and had an image of the American Flag on them. Upon advice from an Advisor, the Chapter decided to include all service organizations on campus and also any other student organization that would be willing to help in the effort. All groups and organizations on campus agreed that raising \$25,000 in a week would be the goal. The chapter provided support through planning, manning collection tables, and donating money.

By the end of the week over \$31,000 had been collected. Within two weeks a grand total of \$36,000 was collected!



ETA Northern Illinois University DeKalb, Illinois

On September 12, 2001, the Brothers of Eta hosted a Blood Drive to assist in the national tragedy. An estimated 500 people attended the Blood Drive wanting to give blood regardless of the 2 to 4 hour wait. Due to a small number of blood collection staff and time constraints, only 90 of the potential donors could be screened, and 68 pints of blood were collected. Knowing that follow-up was important, the Chapter collected contact information from those unable to give that day. The Chapter handed out information on upcoming Blood Drives on campus to ensure the would-be donors would get the opportunity to give. Still trying to find more ways to help, the Chapter collected donations for the Red Cross. Due to the success in collecting donations on the 12th, the Chapter collected on September 13th and 14th as well and raised \$3,762.51! The Chapter pulled together on a one-day notice to make a huge impact in their community. These events strengthened the chapter by showing the Brothers how much we can accomplish and how we can make a difference.



DELTA RHO Rutgers New Brunswick, NJ

Delta Rho Members had a worthwhile spring break in 2001 by staying close to campus. It was a week of service for the Chapter. Every day of their spring break they were involved in community service. They staffed phones for the local American Diabetes Association telethon, they entertained the children at Saints Peter's University Hospital (as pictured), and visited with senior citizens at the Hartwyck Estates a community nursing and rehabilitation center. A spokesperson for Saint Peter's Hospital said, "All you ever hear about (spring break) is the beaches and the parties." Delta Rho definitely did a good deed.

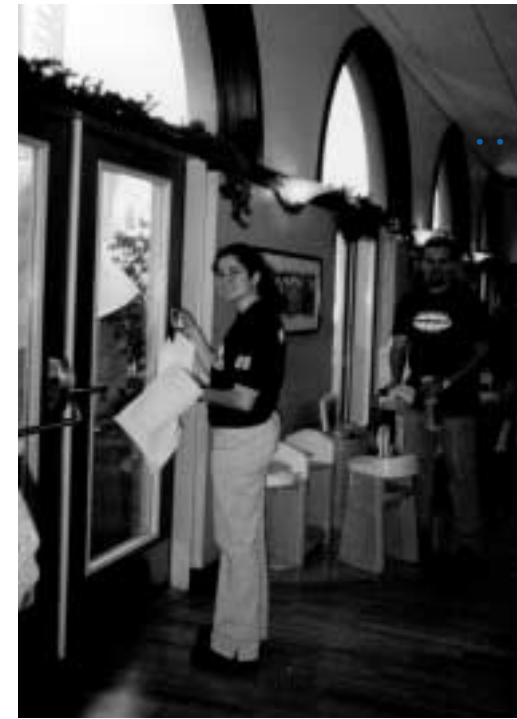
NU SIGMA
Stephen F. Austin State University
Nacogdoches, Texas

Last spring Brothers from Nu Sigma took a weekend to assist in the improvement of Camp Pirtle, a Boy Scout Reservation near Nacogdoches. The Chapter does this service project twice a year and this past spring they re-shingled campsite bungalows.



IOTA OMICRON
Gettysburg College
Gettysburg, Pennsylvania

What can a Chapter do to recognize really outstanding Chapter Members? This past school year Iota Omicron Chapter wanted to recognize Brothers Kristin Toburen and Stephanie Reis. Both of these Brothers contributed an enormous amount of time and energy and enthusiasm for the Chapter. They embodied the spirit of Leadership, Friendship and Service, and both set a great example for other APO Brothers to follow. At a surprise meeting Kristin and Stephanie were respectively presented Life Membership and a Distinguished Service Key. Making the presentation was past Section Chair Aasha Leahy.



EPSILON ZETA
Rensselaer Polytechnic Institute
Troy, New York

This past school year members of Epsilon Zeta spent a Saturday in service to the Ronald McDonald House in Troy, New York. Some Members spent the day cleaning meeting rooms, windows and play areas, while others prepared mail for a fund raising drive to be sent to community members.

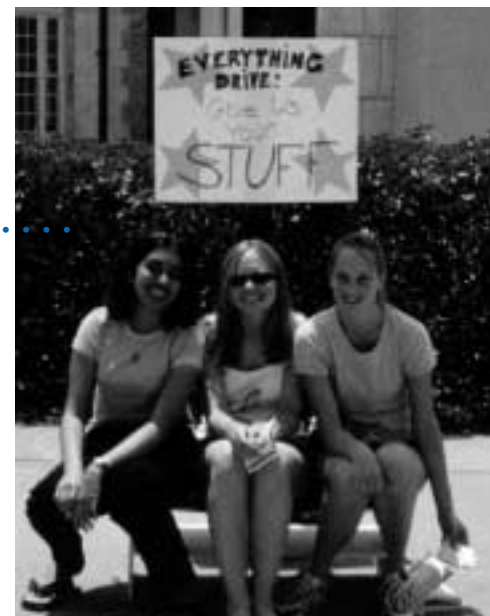
OMICRON ZETA
California State University - Hayward
Hayward, California

Last spring Omicron Zeta participated in "Project Positive Impact" a program that helps create a promising future for the youth of America. The project is aimed at helping and benefiting the Grant-A-Wish Foundation, the National Children's Cancer Society, the Boys & Girls Clubs of America, and Camp Fire USA.



DELTA KAPPA
Emory University
Atlanta, Georgia

An annual end of the year service project keeps the Brothers of Delta Kappa busy on the Emory campus. The project is called "The Everything Drive." The Chapter sets up collection stations all over the campus where students preparing to go home for the summer can bring items they no longer want. Students will bring anything from food to furniture. Items collected are donated to the Salvation Army and Goodwill.



ALPHA DELTA OMICRON
West Virginia Wesleyan College
Buckhannon, West Virginia

Recently the Chapter traveled to Indian Park Camp Normal in Sago, West Virginia, a campsite built in 1772, that continues today being a meeting place for the entire community. It is a great place for kids and parents to enjoy activities such as dances, cookouts, and church, school and other social events hosted there. For the weekend service project the Chapter cleaned up the park and added a coat of paint to fences and playground areas. The members of the Alpha Delta Omicron Chapter worked to make a difference in the community of Indian Park.



LF & S WHAT'S GOING ON WITH

September, 11, 2001 Response – Service

Our brothers have come together to serve during this time of national tragedy.

Gamma Cornell University

Worked on a "phon-a-thon" to collect funds for the Red Cross. The Chapter will put together 'thank you' cards for the Red Cross workers who have done so much to aid those in need.

Delta Auburn University

Held a prayer vigil and assisted with an emergency blood drive on campus.

Epsilon Truman State University

Sponsored a three day 'tent-a-thon' to raise money for the Red Cross and victims of New York City and Washington, D.C. The Chapter set up a tent, with members even staying in it over night, in front of the Student Union and accepted donations from passing students and faculty.

Eta Northern Illinois University

Sponsored a scheduled Blood Drive on their campus for September 12, 2001. The Chapter also collected funds for the Red Cross Disaster Relief Fund. They raised \$3,762.51. TCF Banks and Jewel/Osco Drug Stores in the Dekalb, Illinois, community matched all gifts. The Chapter efforts amounted to \$7,525.02 for disaster relief.

Alpha Alpha University of Illinois- Urbana-Champaign

Collected funds on campus for the disaster relief and also donated blood. The chapter is working with other volunteer organizations on campus to hold another blood drive soon.

Alpha Beta Pennsylvania State College - University Park

Coordinated blood drive and donated blood as well on their campus. They also helped coordinate a Teddy Bear drive on campus for the children in NYC.

Alpha Eta University of Missouri - Kansas City

Distributed memorial ribbons and accepted donations for the Disaster Relief Fund at five locations on campus and had donors sign posters. The chapter also collected product donations for Heart to Heart International.

Beta Psi Southeast Missouri State University

Participated in the scheduled campus blood drive and also collect "Coins for our Country" with funds going to the Red Cross.

Gamma Zeta Georgia Institute of Technology

Planned and coordinated a campus wide effort of all student organizations. A goal of \$25,000 to be raised for the Disaster Relief Fund was set and over \$36,000 has been collected. Students also made 6,000 'I support America' buttons and memorial ribbons for distribution to the campus community. For the next few days tables were set up all over campus to receive donations for the 9/11 Tragedy.

Gamma Theta University of Colorado - Boulder

Recognized by the University President and CBS-TV affiliate for making a difference in the Boulder community. The Chapter collected \$7,000 for the Red Cross Relief Fund toward a goal of \$10,000. The Chapter also sponsored a Blood Drive during the last week of October.

Gamma Xi Rockhurst University

Collected funds on campus for the Red Cross Disaster Relief Fund.

Gamma Pi University of Michigan

Conducted a campus blood drive on September 14.

Delta Kappa Emory University

Created a quilt with the center piece being an American flag to be sent to the mayor of New York City.

Delta Rho Rutgers University - New Brunswick

Went to Jersey City and loaded boats with supplies that were going to 'ground zero.' The chapter collected donations for the Red Cross on campus and supplies that were needed for the rescue workers. They answered phones at the Red Cross HQ in Jersey City and sorted food at the Union Salvation Army that will go to New York City.

Epsilon Gamma Alfred University

Hosted their annual Blood Drive on September 11, 2001. It had almost been canceled for lack of donor support. Fate intervened and the decision was to have the event no matter how small. Within hours of the tragedy that morning the Rochester Area Red Cross collected 132 pints of blood from a campus of 2,500. More would have been collected but they ran out of supplies to collect the blood donations.

Epsilon Mu University of Maryland - College Park

Worked through the campus to assist with a blood drive and collecting money for disaster relief.

Zeta Beta Virginia Polytechnic Institute and State University

Helped the Red Cross staff an additional blood donor site in Blacksburg, VA.

Eta Epsilon Millikin University

Helped organize a campus vigil, collected funds, donated blood and planned another campus blood drive working with the Tau Kappa Epsilon fraternity.

Theta Omega Randolph-Macon College

Volunteered at the main Virginia Blood Services Center in Ashland, VA., worked in traffic control. Brothers provided babysitting services for employees on September 13, so they could work extra hours.

LEADERSHIP, FRIENDSHIP & SERVICE

Iota Kappa Bucknell University

Sponsored blood drive on October 3rd for the campus and residents of Lewisburg, Pennsylvania. The chapter also participated in the "American Heart Walk" collecting over \$340 which will go to the disaster relief efforts.

Iota Lambda North Carolina State University

Met with campus leaders and participated in a campus vigil and assisted in collecting money for disaster relief.

Mu Alpha Georgetown University

Organized a blood drive on campus.

Mu Nu Western Illinois University

Conducted a campus blood drive September 18-19 that collected 281 pints of blood. The chapter planned a 'Rock-a-Thon' this fall to raise funds for the Red Cross disaster relief.

Nu Alpha Quinnipiac University

Distributed red, white and blue ribbons to collect donations for the 9/11 disaster relief fund.

Xi Delta Texas A&M University - College Station

Sponsored a blood drive and assisted in making and distributing ribbons across campus.

Omicron Phi University of Richmond

The Chapter conducted a scheduled campus blood drive and doubled their 2-day quota in one day (September 11).

Omicron Upsilon West Chester University

Held a community car wash on September 15 as a chapter fundraiser, and service project for the Red Cross Disaster Relief Fund. They raised \$500 for the one day project and half the proceeds went to the Red Cross.

Phi Omicron Petitioning Group Ferrum College

Worked on the campus blood drive and worked on a memorial ribbon distribution to the campus community. After being asked at the last moment, they became chaperons for a middle school dance at the YMCA in Ferrum, Virginia.

Chi Pi SUNY - Fredonia

Held a food and money drive on campus September 16-18. They collected 37 boxes of food for the recovery effort which will be delivered by the Salvation Army. The chapter collected \$173 which a local bank doubled to \$346 which will go to the American Red Cross.

Psi Omega University of Central Florida

Made a memorial quilt in honor of those lives lost in the September 11 tragedy. The quilt patches will come from all organizations on the Central Florida campus.

Omega Epsilon Illinois Wesleyan University

Joined together with the Alpha Gamma Delta sorority on September 11 and 12 to collect donations (over \$300) for the American Red Cross.

Alpha Alpha Zeta Saint Mary's University

Made purple and yellow ribbons for distribution on campus at prayer services and memorial vigils. The chapter accepted donations for the ribbons and contributed funds to the American Red Cross.

Alpha Beta Chi Plattsburgh State University

Held a campus vigil and worked with FEMA. They started a Red, White and Blue Ribbon Campaign on campus by making and distributing more than 400 of the memorial ribbons. They are also collected coins for the American Red Cross Disaster Relief Fund.

Alpha Beta Psi Roanoke College

Planned a bowl-a-thon to raise money for the relief efforts.

Alpha Gamma Alpha Dickinson College

Held a candle light vigil on campus September 21. Many people from the campus and community came and shared their thoughts and feelings.

Alpha Delta Delta George Mason University

Collected and donated toiletries, socks, clothing, etc. The chapter also joined forces with the Indian Student Association on campus and held a ribbon sale, which raised \$1,500 for the American Red Cross.

Alpha Delta Iota Commonwealth University

Volunteered at the Virginia Blood Services Headquarters (Richmond, VA), to run errands, operate the hospitality table, assist in donor registration process. they also held a Relief Drive to collect supplies, food, blankets, for FEMA.

Alpha Delta Xi Christopher Newport University

Worked at the Red Cross blood donor center in Newport News, Virginia.

Alpha Epsilon Kappa Cedar Crest College

Worked on the campus blood drive. The chapter also coordinated with a local youth organization to hold a prayer vigil on October 11th.

Section 52 Alumni Association

Donated \$100 to the American Red Cross for help in the disaster relief effort.



2,031...and counting!

By Keith Roots, National Alumni/ Volunteer Development Director

The National Alumni Relations/ Internal Volunteer Development Committee, as part of the National Strategic Plan, conducted a census to determine the number of volunteers we have in Alpha Phi Omega. For the purposes of the census, a volunteer is anyone working on behalf of the Fraternity on a Chapter, Section, Region, or National basis.

Alpha Phi Omega, as of the start of the 2000 National Convention, had a total of 2,031 volunteers. This total includes over 1,700 Brothers who serve as chapter advisors. I never realized we had so many alumni and friends who continued their dedication to a lifetime of service through working on behalf of the Fraternity.

Providing support for our Chapters and actives is the most important goal for all of us serving as Fraternity volunteers. What are you doing for Alpha Phi Omega? Many chapters need advisory support. Sections and Regions need additional staff and workshop presenters. National officers and programs need staff and short- and long-term project support. Our National Strategic Plan (<http://www.apo.org/about/goals.shtml>) outlines some ambitious goals for the Fraternity over the next several years. As we stretch to grow and strengthen our Fraternity, we need additional volunteer support.

If you're not currently volunteering with the fraternity and would like to

get involved, please contact me alumni.director@apo.org or 434-977-7870. Together we will work to match your interests with current and future Fraternity needs.

Thanks for your continued support of Alpha Phi Omega, our beloved Fraternity. □



Alpha Phi Omega participated in the 2001 National Scout Jamboree at Camp A.P. Hill, Virginia, this past summer. (Top photo) Past National President Loren Jurvis shares a scouting moment with Roger Salzman, Theta Epsilon, '99 and Abigail Hutten, Omicron, '98 at the APO information booth.

The group photo shows that the Jamboree attracts many Alumni as well as Active Brothers for the week long national scouting adventure.



A view of Jimmy Bartle Taylor

One of our more famous honorary and distinguished alumnae is Jimmy Bartle Taylor, the daughter of H. Roe Bartle. The Fraternity really got to know "Jimmy" beginning in 1994 at the Dallas National Convention. She has been an "Active" ever since. The first thing she will tell you is that Alpha Phi Omega means so much to her and, has really had a positive affect on her life for the last eight years. She is always ready to do something for APO Brothers!

Another thing very dear to her is her relationship with the Boy Scouts. Each summer she comes to Missouri and the Bartle Scout Reservation at Osceola, Missouri, to be with young Scouts sharing stories about her dad "the Chief" and then participating in patriotic discussions with the young Scouts in attendance.



SECTION 84

In a section-wide service project on Saturday, October 6, 2001, members of Section 84 participated in AIDS WALK Washington, D.C. Epsilon Mu, University of Maryland; Theta Chi, George Washington University; Alpha Delta Delta, George Mason University; and Kappa Mu, Johns Hopkins University walked, worked, volunteered, and cheered. After crossing the finish line, everyone circled up for the *Toast Song*, which drew an Alumnus of Theta, University of Virginia over to the group. The event was a success. As one of our walkers put it, "we're all winners." Rainy weather for the event may have dampened clothing, but it certainly did not dampen spirits.



SECTION 48 BLOCKS

Last February Section 48 held its second annual 48 BLOCKS Fellowship Day. BLOCKS stands for ...brothers living on common kinship and service. Over 100 participants from nine chapters including Pledges, Actives and Alumni gathered at Millikin University, Decatur, Illinois, for a day of Leadership, Friendship and Service. The purpose of 48 BLOCKS is to offer a day of fun and fellowship to Actives and to encourage inter-chapter relationships. This year a service project was added to the fun day. Over 1,000 books were collected and donated to Decatur's Project READ.

The theme for the day was Mr. Roger's Neighborhood and started with "icebreakers" such as "Move Your Buns" and "2 Truths and a Lie." Just before lunch the group played a rousing game of "Tank." The afternoon was built around "Twister," "Hacky Sack" and dancing. They ended the day with Roll Call and coming together in the fellowship circle to sing the *Toast Song*.



TRISECTIONALS

Each fall Sections 32-33-34 located respectively in Oklahoma, Arkansas, and Kansas gather for a Sectional Conference. Delta Pi Chapter at the University of Tulsa, Tulsa, Oklahoma, hosted the conference this fall. Over 100 Brothers attended and participated in a morning of leadership workshops and a team development workshop. After lunch the attendees worked on service projects that included sorting and bagging food at the Tulsa Food Bank and stringing seasonal lights at the Tulsa Zoo. Like all good conferences the weekend ended with a great banquet and dance!

Reaching Out . . . To Serve Others

By Ed Richter, National Service and Communication Director

I might be dating myself just a bit here, but there was an old phone company jingle that suggested "reach out and touch someone" with a long distance call to an old friend. When I think of Alpha Phi Omega and our national service/communication program, that old "reach out" jingle comes to mind as being still very relevant in our world today.

It is a common trait of all A-Phi-O Brothers to "reach out" and lend a hand to do service for our Fraternity, campus, community and nation.

In fact, many Chapters have proved this to be true following the September 11 terrorist attacks in New York and Washington. "Reaching out" to serve others in need is instinctive to A-Phi-O Brothers.

No one had to be asked or prodded — it was simply done in a very enthusiastic manner. It was so inspiring to see our Chapters put our cardinal principles of Leadership, Friendship and Service into effective and meaningful action. Your unselfish efforts to serve others spoke volumes to the world about what Alpha Phi Omega is truly all about.

What makes our Fraternity so special is that our Chapters continue

to take the lead on their campuses to constantly "reach out" to serve others. This "reaching out" can be a multitude of things and sometimes we don't realize that we are "reaching out" to others because it is a normal part of our lives.

Some ways to "reach out" could include doing a new service project on campus or in the community; inviting other students or organizations on campus to participate in a Chapter service project or a National Service Week project or a National Spring Service Day project; maybe you could "reach out" to a nearby APO chapter to have a service project or a fellowship activity; perhaps it is just contacting a Brother who has gone inactive or associate or just graduated last spring or has been recently called up for military service to our nation; maybe it's just "reaching out" to a classmate or a friend and inviting them to join Alpha Phi Omega.

Another way to "reach out" is to let your campus, community, and the National Fraternity know about some of the fabulous things your Chapter is doing. We want to know about the service your Chapter is doing, no matter how big or small your projects are.

To help facilitate this, we have set up an online report form on our national web site, www.apo.org

Also, to help publicize your activities and service projects, the Public Relations Handbook in the Leadership Series has many more tips on publicizing your Chapter's efforts. This handbook was sent to your Chapter recently and can also be downloaded from the national Web site. You can also contact your Sectional Chair, Regional Service Chair or Regional Director for more ideas or assistance.

More than 75 years ago, our Founders believed that if students would "reach out" to serve others in need, a better world could be developed through better understanding ourselves and others so that the need to resort to armed conflicts to settle differences could be avoided in the future.

It seems to me that we need to be "reaching out" more than ever before and that Alpha Phi Omega can be that positive force. "Reaching out" to serve others can be a way for students to make a positive difference in our world. □

MERCER UNIVERSITY MACON, GA

This past summer one of the Chapter Program Workshops was held at Mercer University in Macon, Georgia. This summer workshop allows the National Fraternity to provide educational leadership programs to the members. Chapters are encouraged to send one to three Brothers to these great leadership opportunities. You will gain personally, develop leadership skills, meet many new Brothers from other Chapters and have lots of fun. The CPWs are planned and conducted at multiple locations by APO volunteer leaders and they work hard to present these great summer workshops.



Financially Speaking

By Bobby M. Hainline
National Finance & Operations Director

The annual Financial Statement for the fiscal year ending August 31, 2001, is presented for your review. The financial information and charts shown provide an overview of the Fraternity's allocation of revenues and expenses and how they are dispersed in support of our National Programs and Services to our members. Complete financial statements and the report of independent certified public accountants prepared by our auditors, Grant Thornton, LLP, are on file at the National Office.

Financially, the National Fraternity is on the road to recovery after a poor reporting year in 1999-2000 that resulted in a substantial decrease in overall revenues. Part of our recovery plan was to reduce our membership goals for this year, virtually projecting a zero growth year for the Fraternity. Even with this projection we still failed to meet our budget in Pledges and Initiates. The good news is that annual dues (AAMD) were met and exceeded the budgeted goal.

We celebrated our 75th Anniversary this past year with major events in Easton, Pennsylvania, and also at our National Convention in Philadelphia. A record attendance at the convention resulted in record sales of merchandise.

We also had a good year in donations to the Annual Development Fund. A portion of Torchbearer and Silver Torchbearer donations were

allocated to the 75th Anniversary. So, although it appears the Annual Fund failed to meet the budget goal, we actually did exceed our budgeted annual fund raising goal for the year.

The Leadership Fund will be completed this next year. Recently a substantial donation was directed to the Leadership Fund (a portion of the Jackie Burke Gift.) This donation allowed the Leadership Fund to achieve its goal early. However, rather than declare an "early victory" and report that the original goal had been completed, a special Fundraising Forum of the Fraternity meeting this past spring determined to increase the goal of the Leadership Fund by the amount of the special gift and extend the Leadership Fund for one more year. The new goal of the Leadership Fund was increased to \$250,000.

Historically, we gain about 600 new Life Members each year. This past year we added 960 new Life Members; a fantastic achievement, and as of August 31, we were just 27 short of achieving our 20,000th Life Member. We plan to recognize our 20,000 Life Member at a Regional conference this fall.

Overall annual expenses were in line with the projected budget. We did hire two additional part-time National Office staff members to replace one full-time member, which caused our salary expense to end the year in excess. Due to the National

Convention and election of a new Board of Directors our printed materials, and awards and certificates costs were slightly over budget. An increased usage of credit cards for convention and on-line merchandise sales resulted in bank charges exceeding budget.

In an agreement with the Alpha Phi Omega Endowment the Fraternity transferred the Challenge and Mack Funds for management and investment. The agreement guarantees an annual payment to the Fraternity's budget for the Mack Grant program, and for a maintenance fund for the National Office. This past year the Mack fund awarded twenty \$500 grants to Brothers of the Fraternity.

Our priorities for the next year will include: concentrating on chapter reporting; reconciling past debts and suspense items; identifying new merchandising items; maintaining the level of the Life Membership campaign; controlling National Office expenses; hiring a National Executive Director; hiring a Director of Development for the Fraternity; increasing the donor base; and identifying new revenue generating sources.

At anytime if I can answer any questions about the annual audit that you may have, please contact me at: finance.director@apo.org or write to me Bobby M. Hainline, c/o APO National Office, 14901 East 42nd St., Independence, MO, 64055. □

Annual Financial Statements and Review

ASSETS	2001	2000	Year to Date Current	2001 Budget	2001 Over (Under) Budget	2000 Actual
Current Assets						
Cash & Interest Bearing Deposits	335,267	426,006				
Accounts Receivable	4,799	10,309				
Merchandise for Sale	57,220	53,426				
Printed Materials	67,596	31,255				
Prepaid Expenses	1,741	3,621				
Total Current Assets	466,623	524,617				
Investments	77,720	449,238				
Property & Equipment						
Land	93,000	93,000				
Building and Improvements	245,613	245,613				
Equipment	71,043	72,713				
Furniture & Fixtures	31,445	30,084				
	441,101	441,410				
Less Accumulated Depreciation	204,226	195,984				
Total Property & Equipment	236,875	245,426				
TOTAL ASSETS	781,218	1,219,281				
LIABILITIES & NET ASSETS						
Current Liabilities						
Accounts Payable-Chapters	7,464	7,464				
Accounts Payable-Vendors	4,871	12,299				
Accrued Expenses	15,866	22,910				
Due to Endowment	1,500	2,045				
	29,701	44,718				
Funds Held for Chapters	7,108	6,221				
Net Assets						
Unrestricted	351,204	387,460				
Temporarily Restricted	256,118	89,125				
Permanently Restricted	137,088	691,757				
Total Net Assets	744,410	1,168,342				
TOTAL LIABILITIES & NET ASSETS	781,218	1,219,281				
INCOME						
Initiation, Pledge, & AAMD	\$367,365	62%				
Fundraising	\$70,586	12%				
Merchandise	\$135,575	23%				
Other Revenue	\$20,002	3%				
EXPENSES						
Field Services	\$69,644	6%				
Office Services	\$157,678	13%				
Other Services	\$674,423	54%				
Personnel Services	\$334,673	27%				
REVENUES						
Pledge Fees	84,640	88,000	(3,360)		79,010	
Initiation Fees	183,185	189,125	(5,940)		158,235	
AAMD	100,140	98,400	1,740		103,140	
Subtotal	367,965	375,525	(7,560)		340,385	
Sale of Merchandise	135,575	123,173	12,402		81,610	
Development Fund	70,586	82,000	(11,414)		90,210	
Fund Raising	6,329	15,000	(8,671)		15,918	
Other Revenue	20,002	17,200	2,802		21,123	
Subtotal	232,492	237,373	(4,881)		208,861	
National Convention	196,471	185,000	11,471		0	
TOTAL REVENUE	796,928	797,898	(970)		549,246	
EXPENSES						
Personnel Services						
Salaries & Health Ins	311,782	305,953	5,829		316,154	
Payroll Taxes	22,891	22,874	17		22,967	
Total Personnel Services	334,673	328,827	5,846		339,121	
Office Services						
Data Processing	5,150	4,500	650		4,848	
Printing	46,964	40,161	6,803		32,850	
Telephone	10,298	10,500	(202)		11,828	
E-mail/Internet	5,431	4,100	1,331		4,831	
Postage	35,470	35,000	470		37,631	
Office Supplies	8,128	8,150	(22)		7,081	
Audit	6,400	6,400	0		6,200	
Equip & Maint	6,106	5,400	706		5,940	
Copier	12,082	12,500	(418)		11,739	
Insurance	4,608	4,550	58		4,747	
Building Utilities	5,500	5,500	0		1,969	
Building Maintenance	6,925	7,000	(75)		4,483	
Bank Services	4,616	2,500	2,116		2,594	
Total Office Services	157,678	146,261	11,417		136,741	
Field Services						
Staff Travel	8,056	6,600	1,456		6,594	
Torch & Trefoil	41,340	41,000	340		40,946	
Cert & Awards	6,248	4,502	1,746		9,395	
Alumni Services	1,159	1,500	(341)		1,958	
Leadership Development	5,025	5,500	(475)		6,750	
Pres. Discr. Fund	0	500	(500)		0	
Board Meeting	4,894	2,500	2,394		1,827	
Public Relations/Advertising	0	240	(240)		0	
Scouting	858	1,500	(642)		478	
Service	2,063	2,150	(87)		1,537	
Total Field Services	69,644	65,992	3,652		69,485	
Other Services						
Merchandise sales	74,823	50,369	24,454		32,409	
Prof Fees & Subs	2,421	1,575	846		2,990	
Depreciation	23,511	22,942	569		27,873	
Miscellaneous	2,365	1,000	1,365		1,574	
Life Member Campaign	124	4,500	(4,376)		4,448	
Staff Development	2,575	2,000	575		1,698	
Development Campaign	10,383	9,500	883		11,123	
Fund Raising	3,630	5,100	(1,470)		3,793	
75th Anniv/Blue & Gold	31,131	40,942	(9,811)		31,035	
Special Designated Services	523,459	18,500	504,959		25,616	
Total Other Services	674,423	156,428	517,995		142,559	
National Convention	176,856	177,650	(794)			
Total Expenses	1,413,274	875,158	538,116		687,906	
Net Excess (Deficit) of Operating Revenues Over Expenses	(616,347)	(77,260)	(539,087)		(138,660)	
Unrealized Gains (Losses)	(129,944)	5,000	(134,944)		38,208	
	(746,291)	(72,260)	(674,031)		(100,452)	
Restricted Gifts						
Challenge Fund	0	0	0		0	
Donor Designated Gifts	322,358	58,960	263,398		139,405	
Total Restricted Gifts	322,358	58,960	263,398		139,405	
Excess (Deficiency) Including Restricted	(423,933)	(13,300)	(410,633)		38,953	
FUND BALANCE, BEG OF YR	1,168,343				1,129,390	
FUND BALANCE, END OF YR	744,410				1,168,343	

WHO, *what*, WHEN & *Where*?

ALPHA PHI OMEGA'S CALENDAR OF EVENTS

DECEMBER 27-30

Region I and II Conference
Syracuse, NY

Region IV Conference
Host: Section 68/70
Radisson Read House
Chattanooga, TN

Region X Conference
Host: Rho Pi Chapter
University of California
at San Diego
San Diego, CA

2002

JANUARY 18-20

Region VIII Conference
Host: Epsilon Chapter
Truman State University
Kirksville, MO

FEBRUARY 8-10

Section 92/91 Conference
Host: Omicron Upsilon Chapter
West Chester University
West Chester, PA

FEBRUARY 15-17

National Board Meeting
Sheraton New Orleans
New Orleans, LA

Section 8 Conference
Host: Zeta Psi Chapter
University of Oregon
Eugene, OR

Section 23/27 Conference
Host: Eta Kappa Chapter
University of Wisconsin/Stout
Menomonie, WI

FEBRUARY 22-23

Section 70 Conference
Host: Tau Epsilon Chapter
Tennessee Tech University
Cookeville, TN

FEBRUARY 22-24

Section 21 Conference
Host: Omicron Chapter
University of Iowa
Iowa City, IA

Section 64 Conference
Host: Alpha Beta Rho Chapter
University of Pittsburgh at
Bradford
Bradford, PA

MARCH 1-3

Section 52 Conference
Host: Mu Chapter
Indiana University
Bloomington, IN

Section 61 Conference
Host: Lambda Omicron Chapter
West Virginia University
Morgantown, WV

Section 68 Conference
Host: Iota Alpha Chapter
University of Tennessee
Knoxville, TN

MARCH 2

Section 4 Conference
Host: Gamma Beta Chapter
San Jose State University
San Jose, CA

MARCH 8-9

Section 77 Conference
Host: Gamma Lambda Chapter
Clemson University
Clemson, SC

MARCH 15-17

Section 54 Conference
Host: Epsilon Beta Chapter
Central Michigan University
Mt Pleasant, MI

MARCH 22-24

Section 43/44 Conference
Host: Xi Delta Chapter
Texas A&M University
College Station, TX

Section 48 Conference
Host: Delta Psi Chapter
Eastern Illinois University
Charleston, IL

Section 62 Conference
Host: Alpha Delta Omega
Chapter
St. Vincent College
Latrobe, PA

APRIL

Section 45 Conference
Host: Alpha Epsilon
Louisiana State University
Baton Rouge, LA

Section 49 Conference
Host: Alpha Phi Chapter
Washington University
St. Louis, MO

moving?

new address

Name

Address

City

State

ZIP

MAIL TO: Alpha Phi Omega
14901 E. 42nd Street • Independence, MO 64055

Alpha Phi Omega
14901 E. 42nd Street
Independence, MO 64055

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